

Benjamin J. Armour

Partner

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Ben is the leader of the Mergers & Acquisitions group at Sullivan. He represents clients in a range of complex corporate matters, with a focus on mergers and acquisitions, private equity, and capital raising transactions.

Ben provides sophisticated transactional counsel to diverse clients pursuing growth strategies, liquidity events, and the investment of capital. He represents public and private companies and investment funds across a broad array of industries, including technology and artificial intelligence, fintech, life sciences, medical technology, gaming, and sports and entertainment.

Ben advises clients through all stages of the corporate life cycle – including initial formation, early-stage financing, growth, and exit. Ben's practice includes an emphasis on cross-border work and assisting clients maximize business opportunities in the U.S. market. His practice also encompasses a range of corporate governance and emerging companies matters.

Ben is a leader of the firm's Opportunity Zones practice group and advises a range of clients in forming private investment funds, partnerships, joint ventures and other investment structures to take advantage of the U.S. Tax Cut and Jobs Act of 2017's Opportunity Zone Program. He also plays an active role in the firm's Fintech and Blockchain practice group and counsels companies with respect to blockchain and related technologies, virtual currencies and digital token sales, and related securities laws and regulatory matters.

Education

- Boston University School of Law (J.D.)
- Amherst College (B.A., *cum laude*)

Bar & Court Admissions

- Massachusetts
- New York

Capabilities

- Capital Markets
- Commercial & Technology Transactions
- Corporate
- Emerging Companies & Venture Capital
- Fintech & Blockchain
- Life Sciences
- Life Sciences Industry
- Mergers & Acquisitions
- Opportunity Zones
- REITs

Professional Qualifications

- Boston Bar Association
- Accelerator Program, Association for Corporate Growth (2013-2014)
- Managing Editor, *Boston University International Law Journal* (2006-2007)

Awards & Honors

- Recognized as a Leading Partner by *The Legal 500 U.S.* (2025-2026)
- Recognized as a Leading Lawyer by *The Legal 500 U.S.* (2024)
- Recognized as a Next Generation Lawyer by *The Legal 500 U.S.* (2017-2022)
- Recommended by *The Legal 500 U.S.* (2017-2026)
- Edward F. Hennessey Scholar
- *Boston Magazine* Top Lawyers, Corporate Law (2025)

Community Engagement

- Former Trustee, Meadowbrook School of Weston

Matters

Mergers & Acquisitions

- Represented DarioHealth Corp. (Nasdaq: DRIO), a global digital therapeutics company, in its acquisition of PsylInnovations, Inc. for \$30 million
- Represented DarioHealth Corp. (Nasdaq: DRIO), a global digital therapeutics company, in its acquisition of Twill Inc. for \$10 million and additional stock consideration
- Represented Greentube, the digital gaming and entertainment division of The NOVOMATIC AG Group, in its acquisition of Present Creative for an undisclosed amount
- Represented Integration Partners Corporation, an infrastructure solutions company, in its acquisition by ConvergeOne for an undisclosed amount
- Represented a major Asian cryptocurrency trading platform in its purchase of an Latin America-based cryptocurrency trading and exchange platform for a combination of cash and equity
- Represented Beacon Communities in its acquisition of National Development Corporation's real estate portfolio valued at \$250 million
- Represented Iron Mountain Incorporated (NYSE: IRM) in its \$130 million acquisition of MAG Datacenters, LLC
- Represented Iron Mountain Incorporated in its \$50 million disposition of certain assets to Summit Park, a Charlotte-based private investment firm
- Represented Entropy Investment Management, a specialty energy investment management firm, in its acquisition of interests in multiple biogas generation facilities
- Represented Locus Energy, Inc., a solar photovoltaic (PV) performance monitoring and data analytics provider, in its acquisition by Genscape, Inc.
- Represented AlwithCare ("AIWC"), a healthcare technology company using generative AI to improve clinical trial patient screening and enrollment, on its spinout from Mass General Brigham

- Represented Eden Rock Communications, a Seattle-based maker of wireless network technologies, in its acquisition by Nokia Networks
- Represented FlexHead Industries, Inc., a Holliston, MA-based fire sprinkler connections manufacturer and distributor, in its acquisition by Atkore International, Inc.
- Represented Cambridge Analog Technologies, Inc., a Cambridge, MA-based developer of semiconductors, in its acquisition by Maxim Integrated Products, Inc.
- Represented Ciphent, Inc., a Baltimore-based provider of world-class cyber security solutions, in its acquisition by Accuvant LLC
- Represented PayPal Media Network (formerly Where, Inc.), a Boston-based location media company, in its acquisition by PayPal, a division of eBay, Inc.
- Represented Taconic Farms, Inc., a New York-based global provider of genetically engineered animal models, in its acquisition of Xenogen Biosciences Corporation, a subsidiary of Caliper Life Sciences, Inc.
- Represented G.I. Plastek Wolfeboro LLC, a New Hampshire-based premier manufacturer of highly-engineered plastic injection molded products, in its acquisition by Wincove Capital

Private Equity

- Represented Opanga Networks, Inc., a machine learning technology company, in its private financing
- Represented Spectrum Effect, Inc., a wireless technology company, in its private financings
- Represented Virtual Media Group USA, LLC, an AI-powered virtual sports company, in its private financings
- Represented Zenapse Inc., an AI SaaS marketing platform, in its private financings
- Represented Fountain Healthcare Partners, an Irish venture fund, in its investment in Medical Microinstruments, Inc.
- Represented Fountain Healthcare Partners, an Irish venture fund, in its investment in XyloCor Therapeutics
- Represented Symphony Ventures US, LLC in its partnership with Fenway Sports Group in connection with Boston Common Golf
- Represented Jefferson Capital Partners, a growth capital investment firm, in its investment in Louisiana Pepper Exchange, LLC
- Represented Jefferson Capital Partners, a growth capital investment firm, in its investment in AxoSlm, Inc.
- Represented Jefferson Capital Partners, a growth capital investment firm in its investment in MobileQubes, Inc.
- Represented Synterra Capital Management, a private equity firm, in its investment in GO, Inc.

Securities & Corporate Finance

- \$7 million initial public offering in the life sciences industry
- \$480 million initial public offering in the logistics REIT industry
- \$1 billion public senior note offering in the information storage and protection services industry
- \$670 million public debt tender offer in the office REIT industry
- \$300 million public preferred equity offering in the hotel REIT industry
- \$250 million public common equity offering in the hotel REIT industry

