

Douglas S. Stransky

Partner

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Doug is an international tax partner in Sullivan's Boston office and the leader of the firm's Tax Practice Group. For nearly three decades, clients in a wide range of industries, including financial services, life sciences, manufacturing, private equity, and technology, have relied on him to structure outbound investments, cross-border mergers and acquisitions, financing strategies, and foreign holding company structures, with a particular emphasis on U.S.-based clients investing abroad and non-U.S. clients entering the U.S. market. His experience ranges from leading a worldwide team of advisors in a 20-country restructuring of the foreign operations of a \$2 billion public manufacturer to advising sovereign wealth funds and foreign pension plans on their U.S. investments, and a transaction he advised on earned Cross-Border Deal of the Year honors at the 2021 M&A Advisor Awards. He is the author of *International M&A and Joint Ventures: Key U.S. Taxation Issues* (LexisNexis, 2026), a comprehensive treatise on the U.S. tax aspects of cross-border mergers, acquisitions, and joint ventures. He also advises clients through Sullivan's Fintech & Blockchain Group on the tax implications of multi-jurisdictional cryptocurrency and fintech ventures.

Doug's work has earned recognition from the leading guides to the legal profession: he is ranked in *Chambers USA*, named a Leading Partner for International Tax by *The Legal 500 U.S.*, recognized in *International Tax Review's* World Tax guide for more than a decade, named a *Thomson Reuters* Stand-Out Lawyer based on nominations from senior in-house counsel, and repeatedly selected for *Best Lawyers in America* and *Massachusetts Super Lawyers*. Before joining Sullivan in 2007, he spent a decade in international tax at two leading global accounting firms. Doug is a Lecturer in Law at Boston University School of Law's Graduate Tax Program, where he has taught Inbound International Taxation for the past fifteen years. Extensively published on U.S. international tax, he is also frequently quoted in leading tax publications, including *Law360 Tax Authority*, *Bloomberg Tax*, and *International Tax Review*. He has presented on international tax topics around the world, from Helsinki to Tel Aviv, for organizations including Tax Executives Institute, the American Bar Association, Financial Executives International, and the International Fiscal Association.

Capabilities

- Fintech & Blockchain
- Financial Services
- Finland/Nordic Practice
- Global Debt & Claims Trading
- International Tax
- Hi-Tech
- Life Sciences
- Life Sciences Industry
- Mergers & Acquisitions
- Private Investment Funds & Institutional Investors
- Real Estate, Alternative & Offshore Investment Funds
- Sports
- Tax

Education

- University of Miami School of Law (LL.M.)
 - Taxation
- University of Miami School of Law (J.D., *cum laude*)
 - Projects Editor, Miami Law Review
- Harvard University (B.A., *cum laude*)

Bar & Court Admissions

- Massachusetts
- U.S. District Court, District of Massachusetts
- U.S. Tax Court

Professional Qualifications

- Lecturer in Law, Boston University School of Law, Graduate Tax Program
- Co-Chair, International Tax Committee, Boston Bar Association, 2009-2011
- International Fiscal Association

Awards & Honors

- Thomson Reuters "Stand-Out Lawyer" (2025-2026)
- *International Tax Review's World Tax Guide* (2011-2014, 2016-2026)
- *Chambers USA*, Tax (Massachusetts) (2017-2019, 2025-2026)
- Recognized as a Leading Partner by *The Legal 500 U.S.* (2025-2026)
- Recognized as a Leading Lawyer by *The Legal 500 U.S.* (2024)
- Recommended by *The Legal 500 U.S.*, International Tax (2014-2026)
- *Best Lawyers in America*® (2011-2023)
- Massachusetts *Super Lawyers* (2013, 2016-2026)
- *Boston Magazine Top Lawyers*, Tax (2021)
- "Rising Star," Massachusetts *Super Lawyers* (2009-2012)

Languages

- Spanish

Matters

- Structured numerous tax-efficient multi-jurisdictional mergers, acquisitions, dispositions and reorganizations for public and private clients in the financial services, life sciences, manufacturing, private equity, technology and venture capital industries
- Designed cross-border financing strategies, including hybrid debt structures, for multiple domestic and foreign acquisitions and restructurings and assisted clients in the recapitalization of foreign operations to reduce foreign tax burdens and enhance foreign earnings repatriation efficiency
- Advised clients on capital loss planning, foreign tax credit utilization, foreign holding company structures, treasury and cash flow management, transfer pricing and migration of intellectual property to tax-favored jurisdictions
- Advised sovereign wealth funds, foreign governmental pension plans and other foreign governments as to their U.S. investments, including real estate

investments

- Handled IRS controversies, voluntary disclosures related to offshore activities and private letter rulings for public and private clients
- Counseled nonresident families on pre-immigration U.S. tax, estate and gift planning matters
- Served as placement agent's counsel in a \$1.5 billion offering in which a U.S. public operating company accepted digital tokens as consideration for its shares, believed to be the first such transaction
- Represented a prominent international entrepreneur in the \$50 million sale of a technology business that uses Web3 technology to connect sports, media and entertainment brands directly with their fans and customers, advising on the U.S. and French tax aspects of the transaction
- Advised one of the world's preeminent blockchain infrastructure research and engineering companies on the design of employee incentive arrangements tracking the performance of individual blockchain business lines, as part of a restructuring aimed at monetizing tokens
- Led worldwide teams of attorneys and other advisors in multi-country restructurings for two public manufacturing company clients, including a 20-country restructuring of the foreign operations of a \$2 billion company and a separate 10-country reorganization
- Represented a Hong Kong-based fabric manufacturer operating in eight countries across three continents in the migration of its global research and development center, acting as lead counsel to a worldwide legal team spanning Hong Kong, the BVI, the United Kingdom, Mauritius, Cyprus, Indonesia and Singapore
- Provided U.S. tax advice to an Israeli-based public company on its \$117 million reverse IPO
- Guided a Finnish lighting manufacturer through the tax due diligence and cross-border structuring for a \$10 million acquisition of the assets of a U.S. entity
- Advised U.S. and non-U.S. clients on structuring cross-border real estate investments ranging from \$10 million to \$2 billion
- Structured a foreign trust with U.S. and non-U.S. beneficiaries for a nonresident individual, coordinating the tax and legal requirements of multiple jurisdictions while achieving the client's wealth-preservation and succession objectives
- Advised a U.S. citizen on her inheritance of substantial foreign assets, structuring the transfer to avoid adverse U.S. estate, gift and income tax consequences while avoiding adverse consequences for the nonresident parties in their home countries

Client Highlights

Environmental Technology Company Acquires a Leading Industrial Air Filtration Company

The environmental technology company, Nederman Holding AB, represented by Sullivan, recently acquired a leading industrial air filtration company RoboVent, significantly strengthening its North American position by becoming the number one player within the U.S. weld fume extraction segment. Sullivan has provided acquisition advice to Nederman since 2017. Sullivan's Environment & Natural Resources group handled preparation of environmental provisions of the purchase

agreement and disclosure schedules and advised as to regulatory compliance at the target company.

Sullivan Shares Cross-Border Deal of the Year Award With Two Clients at M&A Advisor Awards

In November 2021, Sullivan together with its clients Merger & Acquisition Services, Inc., and International Transportation Marine Office, LLC (ITMA) received the Cross-Border Deal of the Year (\$50 to \$100 million) Award, at the 20th Annual M&A Advisor Awards in New York City. The award was given for the sale of ITMA to MS Amlin Underwriting Limited, a UK company. Don Kaitz retained his role as chairman of Arizona-headquartered ITMA, and the business continued to be led by Eric Kaitz, Chief Executive Officer. Earlier in 2021, Douglas Stransky and Michael Student, along with Merger & Acquisition Services Inc., advised ITMA and the Kaitzes.

Partner and head of Sullivan's International Tax Group, Douglas Stransky, commented, "We are thrilled to receive this honor and be together in-person with our clients and friends, Merger & Acquisition Services, Inc. and Don and Eric Kaitz, and proud to have collaborated with them on this sale."

Viewpoints

June 24, 2026

International M&A and Joint Ventures: Key U.S. Taxation Issues
LexisNexis

July 8, 2024

Corporate Tax Laws and Regulations 2024 – USA
GLI - Corporate Tax 2024

November 2023

USA: Trends & Developments
Alternative Funds 2023, Chambers Global Practice Guides

July 27, 2022

Corporate Tax Laws and Regulations 2022 – USA
GLI - Corporate Tax 2022

August 1, 2021

Corporate Tax – 2021
Global Legal Insights

August 20, 2018

Tax Considerations when Structuring Intercompany Debt
Lexis Practice Advisor

August 1, 2018

FATCA Basics: Loans
Lexis Practice Advisor

June 29, 2018

Mass. Companies Have Little To Fear From Baker's Budget Bill

Law360

March 20, 2018

Doug Stransky Interviewed on 'Your News From Israel'

ILTV Israel Daily

January 8, 2018

Complete Analysis of the Tax Cuts and Jobs Act

Thomson Reuters Checkpoint

News

June 25, 2026

Douglas Stransky Publishes Treatise on Cross-Border Mergers, Acquisitions & Joint Ventures

June 15, 2026

Sullivan & Worcester Ranked in the Legal 500 United States 2026 Edition

June 4, 2026

Sullivan & Worcester Ranked in Chambers USA 2026 Edition

May 4, 2026

Sullivan Advises Somatix in Merger with Vitalist

April 17, 2026

Sullivan Attorneys Selected to 2026 Massachusetts Super Lawyers and Rising Stars Lists

February 13, 2026

Sullivan & Worcester Attorneys Recognized as Thomson Reuters Stand-Out Lawyers for 2026

January 2, 2026

Top International Tax Cases To Watch In 2026

December 4, 2025

Sullivan & Worcester Recognized by Chambers FinTech 2026

November 14, 2025

Sullivan & Worcester Recognized in ITR's World Tax Guide 2026

October 24, 2025

Sullivan Attorneys Selected to 2025 Massachusetts Super Lawyers and Rising Stars Lists

June 13, 2025

Sullivan & Worcester Ranked in the Legal 500 United States 2025 Edition

June 6, 2025

Facebook Ruling Casts Uncertainty On Cost-Share Disputes

June 5, 2025

Sullivan & Worcester Ranked in Chambers USA 2025 Edition

May 28, 2025

'Significant Implications': Experts Analyse US v Facebook TP Ruling

March 18, 2025

Sullivan & Worcester Attorneys Recognized as Thomson Reuters Stand-Out Lawyers

March 14, 2025

Liberty Global Seeks Foreign Tax Credit in Second IRS Showdown

February 14, 2025

Irish Firms 'Very Attractive to Investors' – Leading Law Firm Highlights Benefits of US Capital Markets

December 5, 2024

Sullivan & Worcester Recognized as a Leading Firm by Chambers FinTech 2025

September 27, 2024

Sullivan Attorneys Named 2024 Massachusetts Super Lawyers and Rising Stars

August 28, 2024

Sullivan's Tax Attorneys Recognized in ITR's World Tax Guide 2025

August 21, 2024

Sullivan & Worcester Recognized as a Leading Firm in ITR's World Tax Guide 2025

June 12, 2024

Sullivan Earns Top Rankings in the 2024 Edition of The Legal 500 United States

December 5, 2023

Sullivan & Worcester Named a Leading Firm by Chambers FinTech 2024

October 12, 2023

Sullivan Attorneys Named 2023 Massachusetts Super Lawyers and Rising Stars

August 23, 2023

Sullivan & Worcester Recognized as a Leading Firm in ITR's World Tax Guide 2024

June 7, 2023

Sullivan Earns Top Rankings in the 2023 Edition of The Legal 500 United States

December 6, 2022

Sullivan's Fintech & Blockchain Group Ranked in Chambers FinTech 2023

October 11, 2022

Sullivan Attorneys Named 2022 Massachusetts Super Lawyers and Rising Stars

August 31, 2022

Sullivan & Worcester Recognized as a Leading Firm in ITR's World Tax Guide 2023

August 18, 2022

41 Sullivan & Worcester Lawyers Named to 2023 Best Lawyers® List

July 31, 2022

Shakira's tax fraud case: What is known about the charges and potential 8-year prison sentence

June 8, 2022

Sullivan Earns Top Rankings in the 2022 Edition of The Legal 500 United States

December 10, 2021

Sullivan's Fintech & Blockchain Group Ranked in Chambers FinTech 2022

November 24, 2021

Sullivan Attorneys Named to 2021 Top Lawyers List by Boston Magazine

November 19, 2021

Sullivan Wins Cross-Border Deal of the Year at the 20th Annual M&A Advisor Awards

October 12, 2021

Sullivan Attorneys Named 2021 Massachusetts Super Lawyers and Rising Stars

October 7, 2021

Irish Finance Minister Accepts OECD's Increase of Irish Corporate Tax Rate

September 28, 2021

International Tax Review's World Tax Guide Ranks Sullivan as a Leading Tax Firm

July 13, 2021

Pillar 1 of Global Tax Deal on a Slower U.S. Track, Yellen Says

June 21, 2021

Tax Rise 'Would Not Drive Multinationals From State'

June 9, 2021

Sullivan Earns Top Rankings in the 2021 Edition of The Legal 500 United States

May 18, 2021

DarioHealth Acquires Digital Behavioral Health Platform wayForward

February 12, 2021

International Tax Review's World Tax Guide Names Sullivan as a Leading Tax Firm

November 5, 2020

US Elections Cast Doubt on the Future of US Tax Reform

September 22, 2020

International Tax Review's Tax Controversy Leaders Guide 2021 Recognizes Sullivan Tax Partners

October 17, 2019

Sullivan Attorneys Named 2019 Massachusetts Super Lawyers and Rising Stars

September 18, 2019

International Tax Review's Tax Controversy Leaders Guide 2020 Recognizes Sullivan Tax Partners

April 25, 2019

Sullivan Ranked in the 2019 Edition of Chambers USA

April 23, 2019

International Tax Review Names Sullivan as a World's Best Tax Transactional Firm

March 14, 2019

I.D. Systems buys Israeli telematics co Pointer for \$140m

September 12, 2018

US tax reform 2.0 advances at frantic pace

September 5, 2018

International Tax Review's Tax Controversy Leaders Guide 2018 Recognizes Sullivan Tax Partners

August 9, 2018

US TP standards saved from disaster after court withdraws judgment

April 30, 2018

US tax reform: the pitfalls of Section 965 on foreign earnings

February 25, 2018

Tax Break Meant to Attract Intellectual Property Could See WTO Challenge

February 19, 2018

US Treasury Takes Aim at 385 Regulations

Events

April 21, 2026

U.S. Tax & Business Update 2026

Amcham Finland

April 21, 2026

Beyond the Delaware Flip: Structuring for Global Scale

Helsinki, Finland

May 22, 2025

Entity Classification in Current Tax Practice: From Beyond the Checkbox to the DPL Regulations

Tax Executive Institute's All Day Meeting

October 24, 2024

Making it in America

Epicenter Helsinki

March 11, 2021

Updates to U.S. Tax Law & What it Means For Your U.S. Business

AmCham Finland