

Jeffrey B. Morlend

Partner

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Jeff leads Sullivan's Finance Practice Group. He advises both public and private clients in a range of corporate matters with a focus on financing transactions and securities law compliance.

He has more than a decade of experience representing financial institutions, public and private companies involved in a variety of industries, family offices and high net-worth individuals in secured and unsecured credit facilities, including large syndicated facilities and single-lender financings.

Jeff also counsels real estate investment trusts and other domestic and international companies in public equity and debt offerings and regularly advises clients regarding general disclosure and securities compliance matters. His clients vary in size from smaller reporting companies to well-known seasoned issuers.

Jeff was recognized from 2016 through 2020 as a "Rising Star" by Massachusetts *Super Lawyers*, and has been quoted in *The Boston Globe* and the *Boston Business Journal*. He presented at the inaugural live Q&A for *The Boston Globe's Small Business Community*, as well as at multiple panels and webinars for the Association of Corporate Counsel, Northeast Chapter, the Massachusetts Society of CPAs and *Massachusetts Lawyers Weekly*.

Jeff formerly taught as an adjunct professor in the first-year legal writing program at Boston University School of Law from 2014 to 2017, and has been an active guest lecturer on various transactional and other topics at Boston University School of Law, Syracuse University College of Law and Notre Dame Law School.

He previously served as a member of the Board of Directors of the Massachusetts Bar Association, Young Lawyers Division, and as Co-Chair of the Recently Elected Partners Forum of the Boston Bar Association.

Jeff served as the Chair of Sullivan's Hiring Committee from 2021 through 2024 and as the Director of Sullivan's Summer Associate Program from 2019 through 2021.

During law school, he served as judicial intern for the Honorable Frank M. Ciuffani, J.S.C., Superior Court of New Jersey.

Capabilities

- Agriculture & Timberland
- Capital Markets
- Corporate
- Corporate Governance & Board Advisory
- Finance
- Financial Services
- International & Cross-Border Finance
- Private Equity
- Private Investment Funds & Institutional Investors
- REITs

Education

- Syracuse University College of Law (J.D., *cum laude*)
- Emory University (B.A.)

Bar & Court Admissions

- Massachusetts
- New York

Professional Qualifications

- Co-Chair, Recently Elected Partners Forum, Boston Bar Association (2019-2021)
- Board of Directors, Massachusetts Bar Association, Young Lawyers Division (2011-2017)
- Adjunct Professor, First-Year Legal Writing Program, Boston University School of Law (2014-2017)
- Accelerator Program, Association for Corporate Growth (2014-2015)
- Business Editor, *Syracuse Law Review* (2008-2009)

Awards & Honors

- Ranked in *The Legal 500 Boston Elite* for Banking and Finance (Including Restructuring) (2026)
- "Rising Star," Massachusetts *Super Lawyers* (2016-2020)
- Justinian Honor Society

Languages

- Spanish

Matters

Finance

- Represented a healthcare REIT and its subsidiaries in securing nearly \$500 million of secured financings across five lenders and involving over 40 separate properties
- Represented a hotel REIT in its \$1.4 billion unsecured revolving credit facility and term loan
- Represented a family office in a \$1.15 billion secured revolving credit facility for a timberland affiliate
- Represented a healthcare REIT in its \$800 million secured revolving credit facility
- Represented a telecommunications company in its \$400 million unsecured revolving credit facility
- Represented an international commercial bank in a \$350 million multi-currency revolving credit facility to a luggage manufacturer and retailer secured by domestic and international assets
- Represented an international commercial bank in its capacity as agent in a \$300 million syndicated revolving credit facility to an equipment financing company
- Represented high net-worth individuals in their \$150 million secured line of credit

- Represented a healthcare properties REIT in its \$120 million CMBS financing
- Represented an investment manager in its capacity as manager to a timberland REIT in its \$100 million revolving credit facility
- Represented an international commercial bank in its capacity as lender to a Panamanian borrower in an \$80 million term loan that is guaranteed by a U.S. parent and a Brazilian subsidiary
- Represented an international commercial bank in its capacity as lender to a law firm in a \$42.5 million secured revolving credit facility
- Represented a cutting-edge technology-powered TPA and its subsidiaries in connection with a \$12 million convertible note financing

Securities Law

- Represented a hotel and net-lease REIT as issuer's counsel in connection with a \$575 million underwritten public offering of common shares
- Represented a service properties REIT in its \$1.2 billion public senior guaranteed unsecured notes offering
- Represented a healthcare REIT in a \$1 billion public senior note offering
- Represented a hotel REIT in an \$800 million public senior note offering
- Represented an office and industrial REIT in a \$570 million public common equity offering
- Represented a hotel REIT in a \$375 million public debt tender offer
- Represented a service properties REIT in its \$350 million public debt tender offer
- Represented a pharmaceutical company in a \$100 million at-the-market offering