Mark Norris

Partner

+44 0(20) 7448 1003
mnorris@sullivanlaw.com

Mark's practice covers project and export credit finance, asset finance, structured trade and commodity finance, debt restructurings, acquisition finance and corporate advisory work.

He represents financial institutions, export credit agencies, corporates, boards, and national and supranational sovereign organizations in relation to finance transactions throughout Western, Central and Eastern Europe, Africa and the Middle East. Mark has extensive sector experience in infrastructure financing across Africa including off-grid power, healthcare and transportation. He also advises on ESG financings including hospitals, clean energy and transportation.

Advising on sustainability, governance and compliance matters, Mark has extensive experience counseling corporate boards in connection with bribery, corruption, modern slavery, criminal finance and sanctions issues. He also advises financial institutions on the UK's Capital Requirements Regulation and the EU's equivalent capital requirements regimes.

Recognised as a Leading Partner in *The Legal 500 UK*, 2026 for Trade Finance, he has been noted as 'excelling' in structured export credit transactions. He is also ranked by *Chambers UK*, 2026 and included in *Best Lawyers UK*, 2025 for his work in banking and finance law.

In May 2022, he was re-elected Deputy Chair of the British Exporters Association (BExA). He sits on BExA's Executive Committee as well as UK Finance's Export Finance and Trade Committee.

Mark is based in the UK but has lived and practiced law in the Czech Republic, England, Germany and Russia.

Education

- College of Law
  - Law Society Finals
- College of Law
  - Common Professional Examination

Capabilities

- Africa
- Corporate
- Finance
- Financial Services
- International & Cross-Border Finance
- Mergers & Acquisitions
- Trade & Export Finance
- United Kingdom
- Israel/Middle East
- Environmental, Social and Governance (ESG)

Sullivan
SULLIVAN & WORCESTER

- London School of Economics and Political Science (LL.M.)
    - Banking Law and Financial Regulation
- London School of Economics and Political Science (BSc)
    - Econ-Social Policy

Bar & Court Admissions

- Solicitor, Senior Courts of England and Wales

Professional Qualifications

- Member and expert Faciliator, The Chancery Lane Project
-

Deputy Co-Chair, British Exporters' Association Export (BExA), BExA Executive Committee, UK Finance Chair, Legal and Compliance Sub-Committee, British Exporters' Association Trustee, National Youth Agency

Awards & Honors

- *Chambers Global,* Africa-wide Banking & Finance (Notable Practitioner, 2026; Leading Lawyer, 2024, 2025)
- *Best Lawyers in the United Kingdom,* Banking and Finance Law (2023, 2025)
- *Chambers UK,* Commodities: Trade Finance (UK-wide) (2023-2026)
- Recognised as a "Leading Partner" by *The Legal 500 UK* (2016-2026)
- *Global Trade Review* - Winner, "Best Deals"

Community Engagement

- Chair, People Development Committee, National Youth

Additional Publications

- The Second Edition of A Practitioner's Guide to Trade and Commodity Finance, was published in 2021 by Sweet & Maxwell, a division of Thomson Reuters. Edited by Geoffrey Wynne, the guide covers all aspects of trade and commodity finance, from pre-export and structured trade finance to the rise of supply chain finance as part of the techniques involved in receivables finance. Mark Norris contributed a new chapter on export credit agency finance.

Matters

- Contracta UK in relation to a number of transactions in Ghana including the upgrade of the Kumasi teaching hospital, development of Kumasi airport and the redevelopment of Kumasi Central Market, Ghana
- JP Morgan and UKEF
    - on a $92 million loan to the Ministry of Finance and Economy, Ghana and the Ministry of Roads and Highways, Ghana for the upgrading of a 17 km stretch of the existing Tema-Aflao Road in the greater Accra region

    - on the innovative £89 million finance facility for Embraer for the financing of critical parts, components and technology from UK suppliers
- NMS Infrastructure in relation to a UKEF-backed €326 million project with the Côte d'Ivoire Ministry of Health and Public Hygiene for the design, construction and equipping of six new hospitals
- UK Export Finance (UKEF), as lender, and Nedbank CIB of South Africa, as agent, in relation to a loan to finance the design, construction and equipping of district and mini hospitals in Zambia
- UK Finance on UKEF's General Export Facility
- Future Fund, advising on corporate fundraising under the UK government Future Fund